What's new at Shanna Schmidt Numismatics Inc. View this email in your browser

SHANNA SCHMIDT NUMISMATICS INC

Newsletter #236:

What's New at Shanna Schmidt Numismatics Inc.

Hello everyone!

I received an email from a friend who told me that he counted 94 auctions just for November on Sixbid. That is 3 auctions for every day of the week! That is a lot of sales. Hence, I am writing my fourth newsletter in the last four weeks. I have been irregular with posting newsletters since I started taking breaks in between updates. I hate wasting people's time and filling up their already full mailboxes with fluff. So now down to business!

Upcoming Auctions
I have already discussed the NAC sales but since I do offer special services for shipping through my partnership with them it bears repeating here on the eve of their sales. A quick recap of the services the NAC USA provides versus Shanna Schmidt Numismatics Inc. (SSNI).

For those interested in bidding on their own, whether it be through the 3rd party site Biddr, sending in bids directly to the auction house or bidding by phone please note the following:
NAC Zurich to NAC USA "Opt IN"

After the auction, you will be contacted directly by NAC Zurich and offered the opportunity to opt in to their U.S. shipping arrangement. By choosing this option, your purchases will be shipped from Zurich to Chicago at no additional cost—yes, completely free of charge. Unless you prefer managing international shipments through FedEx or DHL yourself, opting in is by far the more convenient choice. You will only be responsible for shipping costs from Chicago to your final destination.
Regarding tariffs, our shipments are currently exempt, but should this policy change in the future, NAC Zurich will require payment of any applicable fees. While such a change is not anticipated, it remains a possibility. Please also note that FedEx and DHL reserve the right to assess fees for up to one year after delivery.

For payment, you will have two options:
1 Pay in U.S. dollars, with a locked-in exchange rate offered by NAC Zurich—typically more favorable than standard bank rates.
2 Pay in Swiss francs, arranging your own currency conversion and handling only the shipping.
The choice is entirely yours.

SSNI Representation

(SSNI), which operates independently of NAC Zurich.

Those who have received my newsletters since their inception in 2016 know that my business was founded on providing expert representation at auctions. Week after week, I analyze sales across the market—not just NAC—and share my recommendations openly. After all, how many auction houses review their competitors' sales and offer thoughtful guidance to clients?

My representation services can be tailored to your needs—whether you require full-service management or limited assistance. I can handle everything from strategic bidding advice and in-depth research to lot viewing, live bidding (in person or by phone), payment coordination, and final delivery to your location. These services are offered at a 5% fee on the hammer price. I am happy to discuss my process in more detail if you are interested.

As we approach the upcoming NAC auctions, please note that, for personal reasons, I will not be attending the live sale in person for the first time since COVID. However, I recently traveled to London to view the coins in advance, and I will be participating live by phone throughout the auction. My assistant, Tyler Rossi, and I will be executing bids on behalf of our clients.

Clients who choose to use my representation services will automatically benefit from the "opt-in" shipping arrangement, meaning you will not incur any shipping charges from Zurich to Chicago.

I hope this clarifies the distinction between NAC USA and SSNI. Should you have any questions or wish to engage my representation services, please don't hesitate to contact me directly at 708-655-4836.

Dr. Busso Peus Nachf. Auction 433 (4-6 November)
I mentioned this auction in last week's newsletter, but it's worth a brief reminder. The sale features 2,989 lots spread over three days, with Day 1 being the most important for many of my clients — it includes 1,024 ancient coins. I highlighted a few of my personal favorites last week, so I won't repeat those here, but there are certainly some excellent opportunities, especially among coins with strong pedigrees.

Notably, this auction includes a larger-than-usual Celtic section — about 60 lots, most of them in gold. Overall, estimates appear on the conservative side, so we can expect firm hammer prices. Even so, I believe results will remain reasonable, particularly given that NAC's auctions are taking place at the same time.
That overlap isn't entirely negative: Peus's first day precedes NAC's start by one day, which should help balance bidder attention. Interestingly, Peus may hold a particular advantage in the Roman category, as NAC's upcoming sale includes no Roman coins — a rare and noteworthy absence.
Please get in touch right away if you want auction representation. We will be participating by phone.

NAC 158-162 (5-6 November)
I covered the NAC sales in a previous newsletter, but here's a quick recap. **Auction 158** features the Zhuyuetang Collection of Classical and Hellenistic Greek Coins — a beautifully curated selection of 174 lots, each of exceptional quality. The sale includes a number of notable rarities, and nearly every coin is in mint state or near-mint condition. While several pieces carry older pedigrees, all were acquired through auctions held within the past two decades, reflecting careful and discerning collecting.

Auction 159 marks the first offering from the Dr. William James Conte Collection of Italian Coins. This inaugural sale focuses exclusively on the Kingdom of Naples, featuring 307 lots that trace its rich numismatic history — from the first House of Anjou (1266–1384) through the Spanish-ruled Kingdom (1503–1860). It's a beautifully curated selection assembled over many years by a dedicated and knowledgeable collector.

Auction 160, presented by NAC in association with David Guest Numismatics, features the New Forest Hoard & Other Important Properties. The sale includes 125 lots, with the New

This remarkable hoard was discovered in the finder's backyard while gardening and, after being officially declared non-treasure, was recorded with the Portable Antiquities Scheme (PAS) and made available for sale on the open market. It is a beautiful and rare assemblage, offering collectors a unique glimpse into recently unearthed English history.

Several have asked about the coins' pristine appearance; they were professionally cleaned following discovery, but no harsh methods were used. Their stunning condition simply reflects the quality of preservation and careful handling. Truly, a wonderful opportunity for collectors.

Auction 161 is another sale presented in association with David Guest Numismatics, featuring Part II of the Dr. Irving Schneider Collection: Groats, Shillings & Halfcrowns.

Dr. Schneider, who passed away in 2023, was an American collector who, after assembling an exceptional cabinet of U.S. coins, turned his focus to British coinage. Beginning in the 1960s, he built his collection with great care and discernment, continuing his pursuit until shortly before his passing.

The first installment of his collection, held this past May in Zurich, focused on Anglo-Saxon and Norman issues and was met with great success. This second offering comprises 180 carefully selected lots, many with noteworthy pedigrees, reflecting the same thoughtful approach that defined Dr. Schneider's lifelong passion for collecting.

The final sale, **Auction 162**, is the second installment of the highly anticipated Traveller Collection. This NAC consignment generated significant excitement when it was first announced for the May 2025 series.

While the initial installment focused on British coins, this next chapter turns to Central, Eastern, and Northern Europe, offering 493 lots of exceptional quality and historical depth.

The undisputed highlight is lot 1008 — a magnificent 100 Ducat coin of Ferdinand III, struck in 1625 under the Habsburg Empire. With an estimate of 1.25 million CHF, it stands as a truly remarkable piece in the world coin market.

NEW: NAC Autumn Sale 2025 (9 November)
This sale is conducted exclusively live online (no floor session) and features 701 lots. Because of the extensive offerings scheduled for November 5–6, NAC wisely chose to hold this additional auction a few days later to help balance the pace of the week.

While some online-only sales can feel secondary, this one is anything but. Don't be fooled by the format — the catalog is filled with beauty, strong pedigrees, and attractive estimates. It's an exceptional group of coins that would have easily held its own in a traditional floor auction.

Among the highlights:

- Lot 2012: A diobol from Tarentum, beautifully struck and featuring a stunning three-quarter facing Herakles. Formerly in a 1995 Peus auction and later offered in the 2018 New York Sale.
- Lot 2057: A sharply struck tetradrachm from Catana, perfectly centered on both sides. The obverse shows Silenus above a man-headed bull with a sea monster below, and the reverse features a graceful Nike in motion.
- Lot 2081: An exquisitely detailed litra from Thermai Himeraiai (Sicily), with pedigree to the famed Jameson Collection (1942) and a Peus 2020 sale.
- Lot 2111: A fine-style portrait of Arethusa, carrying a Sternberg 1994 provenance.
- Lot 2183: A highly pedigreed drachm of Audoleon, King of Paeonia (315–286 BC), once part of Sir Hermann Weber's renowned collection (ex-1923), showing lovely cabinet toning.
- Lot 2241: From Ambracia in Epirus, this coin bears a symbol of Zeus on the reverse and comes from the distinguished Herbert A. Cahn (1915–2002) Collection.
- Lot 2402 onward: A captivating group of early electrum coinage, beginning with the earliest Ionian type struck circa 650 BC — a hecte of 2.22 g with a blank obverse and crude incuse reverse.

Includes Hess-Leu 1959.

This is a sale that shouldn't be overlooked — an online event filled with remarkable opportunities and coins that deserve serious attention.

Other Upcoming Sales — To Be Covered Next Week

To avoid wearing myself out completely (and to keep this newsletter readable!), I'll be covering several additional auctions next week:

- Künker Auctions 432–436 – November 10–18
- Nomos Auction 37 – November 16
- NGSA Auctions 22–23 – November 24–25

Plenty more to come... are we tired yet? 😅

Coin of the week

Bruttium, Croton. c. 350-340 BC
AR Nomos, 7.83g (22mm, 5h).
Head of Hera Lacinia facing, wearing decorated stephane / KPO - TΩNI - ATAN Young Heracles seated l. on lion's skin, holding jug in outstretched r. hand and club resting on ground in l., in lower r. field, bow

Pedigree: Ex Artemide XXXXIV, 2011, lot 11. Ex NAC 78, 26 May 2014, Lot 194

References: SNG Lloyd 616 (these dies). SNG ANS 371 (this obverse die). Dewing 511 (these dies). HN Italy 2167

Grade: Edge split at 5h on obverse and corresponding reverse. Fully centered and complete reverse which is extremely rare for type. Minor overall wear and some surface roughness but pleasant VF+

Price: $10,750

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Issued after a series of military invasions, defeats, and sackings by Dionysios I of Syracuse and Lucanian forces in the 4th century BC this coin stands as proof of Croton's short-lived revival. As a vital regional cultural center, Croton controlled the famous sanctuary of Hera Lacinia. Situated on the Lacinian promontory, 10-12 km away from the city center, this sanctuary dates back to the 8th century, before the Greek colonists arrived. After numerous building phases the complex became massively important, even serving as the Italiote League's treasury. This means that while it was quite unusual for Herra to be depicted on Greek coinage, Croton recognized her as their divine protector. In fact, this connection has long been recognized as demonstrated by Phyllis Lehman in her 1946 study of statuary on Greek coins. She states that the imagery was probably based on a statue at the local sanctuary.

Coin on my website

If you are interested in any other coins I have to offer please visit my website: shannaschmidt.com

Until next week!
Shanna

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